



KitPak™ Microphones

Model	Description	Case Style	Professional Net
KP-DRUMS	Drum microphone KitPak™ includes four cardioid dynamic drum microphones (two SNARE/TOM mics and two KICK/TOM mics), a durable carrying case and a bonus drum key.	—	\$399.95
KP-VOCALS	Vocal microphone KitPak™ includes three cardioid dynamic VOCAL mics with stand clamps, three bonus cable ties and a durable carrying case.	T1	209.95
KP-WORSHIP	Church microphone KitPak™ includes two CHOIR microphones with hangers and windscreens, one PODIUM gooseneck microphone with windscreen, a durable carrying case and a bonus dynamic VOCAL microphone with stand clamp.	—	419.95
KICK/TOM 	Cardioid dynamic drum microphone with integral stand clamp and XLRM connector.	—	\$112.95
SNARE/TOM 	Cardioid dynamic drum microphone with integral stand clamp and XLRM connector.	—	99.95

2005 Education Zenith Model Price Sheet - Effective March 9th				
MODEL	Size	Description	UPC Code	MSRP
26 Series				
C27H26B	27" Black		04464270175 8	\$ 369.95
34 Series				
H25F34DT	25" Stardust Black		04464200032 5	\$ 555.95
36 Series				
H25F36DT	25" Dark Textured		04464270044 7	\$ 585.95
H27F36DT	27" Dark Textured		04464270045 4	\$ 635.95
H32F36DT	32" Dark Textured		04464270046 1	\$ 1,135.95
38 Series				
C32A38	32" Dark Textured		04464270004 1	550.95
39 Series				
H25F39DT	25" Dark Textured		04464200053 0	\$ 525.95
H27F39DT	27" Dark Textured		04464200083 7	\$ 615.95
48 Series				
H27G48S	27" Truly Flat Commercial Grade TV		04464270089 8	\$ 799.95
H32G48S	27" Truly Flat Commercial Grade TV		04464270090 4	\$ 1,249.95
52 Series				
H20H52DT	20" Truly Flat Dark Textured Healthview		04464270178 9	\$ 615.95
56 Series				
H27F56S	27" Truly Flat Commercial Grade TV		04464270045 4	\$ 905.95
H32F56S	32" Truly Flat Commercial Grade TV		04464270046 1	\$ 1,440.95
HD-Capable LCD				
L20V26C	20V HD LCD TV, EDTV Monitor, NTSC tuner		04464270037 9	\$ 799.95
L10V34S (PS-125 NOT included)	10V ED LCD TV, Built-In Card Slot (Silver), AC Adaptor Incl.		04464270048 5	\$ 795.00
L10V34H (PS-125 NOT included)	10V ED LCD TV, Built-In Card Slot (Beige), AC adapt NOT incl		04464270047 8	\$ 795.00
PS-125 (must be ordered separately)	AC to DC power converter for L10V34H		04464270067 6	N/A
HD-Capable 4:3 TV				
C32V46	32" HDTV - Monitor		04464270119 2	\$ 899.95
C30W46	30W HDTV - Monitor		04464270123 9	\$ 949.95
C27V46	27" HDTV - Monitor		04464270118 5	\$ 649.95
Analog TV, Flat CRT				
C32F43	32" Analog TV, Flat CRT		04464270122 2	\$ 669.95
C27F43	27" Analog TV, Flat CRT		04464270108 6	\$ 429.95

TTE Technology, Inc.
PROED - RCA - TV PRICE SHEET
EFFECTIVE 11/01/04

MODEL	INTRO DATE	DESCRIPTION	SUGG RETAIL	COMMENTS
ESSENTIALS				
E09344		WHITE,KITCHEN TV,EZ CLEAN REMOTE,SWIVEL BRACKET,C/S/A TIMERS	179	
E13320		23B,C/S/A,FRONT A/V,RF, SILVER		
E13344		WHITE,REAR AV INPUT,TRI-LINGUAL OSD,C/S/A TIMERS, REMOTE CONTROL		
20F512T	9/04	TRUFLAT, TV ONLY RMT, FAV/RAV S-VIDEO, CALENDAR/NOTEPAD	209	
20V500T		20" ROUND TUBE,SILVER BISONIC,RAV IN/OUT, SIDE AV IN,TV ONLY REMOTE,MONO	169	
24V511T		24" ROUND TUBE,SILVER BISONIC,RAV IN/OUT,S-VID, SIDE AV IN,TV ONLY REMOTE,STEREO	239	
27R411T		FAV/RAV+S-VID,C/S/A TIMERS,TV ONLY REMOTE	289	
27V510T		BISONIC CABINET,FAV/RAV+S-VID,TV ONLY REMOTE	299	
27V512T	9/04	BISONIC CABINET, FAV/RAV+S-VID, TV ONLY RMT CALENDAR/NOTEPAD	299	
32V430T		3 FUNC UNIV,FAV/RAV/S-VID/COMPONENT,STEREO, CLOCK/SLEEP/WAKEUP,3-LN DC	529	
32V430T		3 FUNC UNIV,FAV/RAV/S-VID/COMPONENT,STEREO, CLOCK/SLEEP/WAKEUP,3-LN DC	649	
PERFORMANCE				
27V520T	9/04	BISONIC, FAV,S-VID,RAV OR COMPONENT STEREO, AV OUT, TV ONLY RMT	319	
27V530T		3 FUNC UNIV,FAV/RAV/S-VID/COMPONENT,AUD OUT, STEREO,CLOCK/SLEEP/WAKEUP,3-LN DC	319	
27V571T		UNIV RMT,ALERT GUARD,FAV/RAV/S-VID/COMPONENT, STEREO,CLOCK/SLEEP/WAKEUP,3-LN DC	349	
32V550T		3 FUNC UNIV,VPORT/FAV/RAV/S-VID/COMPONENT, STEREO,CLOCK/SLEEP/WAKEUP,3-LN DC,AV OUT	529	
TRU FLAT				
14F400T		14" TRUFLAT,TV RMT,FAV/RAV,CLK/SLP/ALRM TIMERS,STEREO	159	
20F650T		HARMONY CABINET,UNIV RMT,3-LN DC,FAV/RAV/S, DUAL COMPONENT,A/V OUT	239	
20F671T		HARMONY CABINET,ALERT GUARD,UNIV RMT,FAV RAV+S-VIDEO,DUAL COMPONENT,3-LN DC,AV OUT	249	
24F512T	9/04	TRUFLAT, TV ONLY RMT, FAV/RAV S-VIDEO, CALENDAR/NOTEPAD	289	
24F630T	9/04	HARMONY CABINET, TV ONLY RMT, 3-LN DC, FAV-S-VIDEO, RAV OR COMPONENT, AV OUT	299	
24F650T		HARMONY CABINET,UNIV RMT,3-LN DC,FAV/RAV, S-VIDEO,DUAL COMPONENT,AV OUT	319	
24F671T		HARMONY CABINET,ALERT GUARD,UNIV RMT,FAV RAV+S-VIDEO,DUAL COMPONENT,3-LN DC,AV OUT	349	
27F520T	9/04	BISONIC, FAV+S-VID, RAV+COMPONENT, AV OUT, TV ONLY REMOTE STEREO,CLOCK/SLEEP/WAKEUP,3-LN DC, CALENDAR/NOTEPAD	369	
27F530T		3 FUNC UNIV,FAV/RAV/S-VID/COMPONENT,AV OUT, STEREO,CLOCK/SLEEP/WAKEUP,3-LN DC	389	
27F630T	9/04	HARMONY CABINET, TV ONLY RMT, 3-LN DC, FAV-S-VIDEO, RAV OR COMPONENT, AV OUT	379	
27F650T		HARMONY CABINET,UNIV RMT,3-LN DC,FAV/RAV/S, DUAL COMPONENT,A/C OUT	399	
27F671T		HARMONY CABINET,ALERT GUARD,UNIV RMT,FAV RAV+S-VIDEO,DUAL COMPONENT,3-LN DC,AV OUT	449	
32F531T		3 FUNC UNIV RMT,FAV/RAV/S-VIDEO,COMPONENT AV OUT,STEREO,C/S/A TIMERS,3-LN DC	679	
32F650T		HARMONY CABINET,UNIV RMT,3-LN DC,FAV/RAV/S, DUAL COMPONENT,A/V OUT	699	
32F671T		HARMONY CABINET,ALERT GUARD,UNIV RMT, FAV/RAV/S,DUAL COMPONENT,3-LN DC,A/V OUT	729	
20F510TD		20" TV/DVD BISONIC CABINET,CD,CD-R,MP3, 3-DEVICE UNIV RMT,SIDE AV,REAR AV IN/OUT+S	319	
20F501TDV		FLAT TV/DVD/VHS,PLAYS CD/CD-R/MP3/JPEG/WMA, COMB FILTER,FAV/RAV+S-VIDEO,UNIV RMT	399	
TRU FLAT cont.				
24F501TDV		FLAT TV/DVD/VHS,PLAYS CD/CD-R/MP3/JPEG/WMA,	519	

TTE Technology, Inc.
PROED - RCA - TV PRICE SHEET
EFFECTIVE 11/01/04

MODEL	INTRO DATE	DESCRIPTION
27F501TDV		COMB FILTER,FAV/RAV+S-VIDEO,UNIV RMT FLAT TV/DVD/VHS,PLAYS CD/CD-R/MP3/JPEG/WMA, COMB FILTER,FAV/RAV+S-VIDEO,UNIV RMT
LCD		
15L500TD		15" LCD WITH INT DVD,SVGA,NTSC TUNER,SLEEP TIMER,BASIC REMOTE,RAV,HDPH JACK,WALL MOUNT BRACKET/STAND INCL
LCDS2022B		20" SVGA TFT LCD,NTSC TUNER,3 FUNC REMOTE,3D Y/C,S-VID, RGB/VGA W/COMP ADAPT/COMPOSITE,22 MS RESP TIME
DIGITAL		
D32F750T		TRUFLAT 4 x 3 HD MONITOR,3-LN DC FILTER,DUAL HD, COMP IN,DVI,EXP STEREO,SUB-WOOF OUT
D52W15		52" 16 x 9 HD MONITOR,DVI-HDCP,PROG SCAN, FAV+S/RAV/S-VID/DUAL COMP/3 LN DC/NO SHIELD
D52W20		52" 16 x 9 HD MONITOR,DVI-HDCP,PROG SCAN, FAV+S/RAV/S-VID/DUAL COMP,3-LN DC,UNIV
D56W20		56" 16 x 9 HD MONITOR,DVI-HDCP,PROG SCAN, FAV+S/RAV/S-VID/DUAL COMP,3-LN DC,UNIV
D61W20		61" 16 x 9 HD MONITOR,DVI-HDCP,PROG SCAN,FAV+S/RAV/ S-VID/DUAL COMP,3-LN DC,UNIV RMT
HD52W55		16 x 9 HDTV WITH DCR AND ATSC TUNER,3-LN DC, HI DEF PICTURE TUBES,SYNCHROSCAN HD INPUTS
HD52W58		16 x 9 HDTV WITH DCR AND ATSC TUNER,3-LN DC, HI DEF TUBES,SRS FORCUS,S SCAN,HD INPUTS, FLOATING SHIELD
HD56W58		16 x 9 HDTV WITH DCR AND ATSC TUNER,3-LN DC, HI DEF TUBES,SRS FORCUS,S SCAN,HD INPUTS, FLOATING SHIELD
TV ACCESS		
DVR10		80 GIG DVR,LIVE TV PAUSE,2-1394 CONNECTION ONLY
DVR2080	9/04	1-TOUCH RECORD, 2-1394 CONNECT ONLY
DVR2160	9/04	160 GIG DVR,LIVE HDTV PAUSE, 24HR ADV 1-TOUCH RECORD, 2-1394 CONNECT ONLY
PSWM263K1	10/04	THIN DLP WALL MOUNT KIT FOR 50", 61" AND 70"
RDLP50MD2		UNIVERSAL 2 SHELF DLP STAND FOR RCA 44", 50", AND 61"
RTF4061W150	9/04	UNIVERSAL PTV STAND FOR 40", 52", 56", AND 61"
RTF4461W162	9/04	UNIVERSAL DLP STAND FOR 44", 50", AND 61"
RTF5061W262	10/04	THIN DLP STAND FOR 50", 61", AND 70"
RTF61THW263	10/04	"STAND FOR 61" PROFILES SERIES DLP

SUGG RETAIL	COMMENTS
649	
799	
999	
1049	
1499	
1699	
1999	
2199	
1899	
2199	
2499	
449	
449	
549	
549	
449	
249	
249	
349	
449	

KUNZ, INC.
1630 Sulphur Spring RD
Baltimore, MD 21227-2539
Phone: 410-737-0130 Fax: 410-737-0188
800-638-0410 888-638-0188
www.kunzinc.com

LEE HARTMAN & SONS, INC.
3236 COVE ROAD, N.W.
ROANOKE, VA 24033-3365

FEDERAL IDENTIFICATION NUMBER

540716361

DUNS NUMBER

003135779

CATALOGS, DISCOUNTS, AND SERVICES

See attached discount listing (six pages).

MINIMUM ORDERS

No minimum order requirement.

DELIVERY TIME

Seven days after receipt of order.

AMERICAN EXPRESS CORPORATE CARD IS ACCEPTED

ORDER PLACEMENT/INQUIRIES

Sam Garst EMAIL: SGARST@LEE HARTMAN.COM
Garry Shorner EMAIL: GSHORNER@LEE HARTMAN.COM
Steve Hartman EMAIL: SHARTMAN@LEE HARTMAN.COM
TELE: 800-344-1832 or 540-366-3493
FAX: 540-362-4659

CONTACT FOR PURCHASING AGREEMENT

Steve Hartman – General Manager
TELE: 800-344-1832 or 540-366-3493
FAX: 540-362-4659
EMAIL: SHARTMAN@LEE HARTMAN.COM

INTERNET WEB SITE ADDRESS:

www.LEEHARTMAN.COM

LEE HARTMAN & SONS, INC.

WHOLESALE DISTRIBUTOR

P. O. BOX 13365
DCJS #11-1945

INDUSTRIAL ELECTRONICS - AUDIOVISUAL - SOUND - VIDEO
ROANOKE, VIRGINIA 24033-3365 3236 COVE ROAD, N.W.

540 366-3493
540 366-3717
Fax 540 362-4659

August 13, 2001

Department of General Services
Division of Purchases & Supply
805 East Broad Street, 2nd Floor
Richmond, VA. 23219

Ref: Request for Audio Visual Purchase Agreement dated July 20, 2001.

Listed Below is the information needed for the Department of General Services, Division of Purchases & Supply PURCHASING AGREEMENT with Lee Hartman & Sons, Inc. we provide a wide range of audio visual products and services to Commonwealth of Virginia agencies and other public bodies for the period of September 1, 2001 through August 31, 2002.

1. Percentage discounts by catalog, product category, manufacturer brand, etc.
2. Name of catalog(s) to which discounts apply.

Manufacturer catalogs showing current list prices and item description

MULTIMEDIA PRESENTATION EQUIPMENT

<u>Product Category</u>	<u>Manufacturer</u>	<u>Discount of of List</u>
LCD Projectors	Mitsubishi	30%
	Sharp	33%
	Panasonic	25%
	Epson	32%
	Optima	35%
	Eiki	30%
	Boxlight	20%
	Dukane	20%
	Canon	20%
	Elmo	20%
	Infocus	30%
	Proxima	30%
	Toshiba	25%

PRODUCER AND INSTALLER OF SOUND EQUIPMENT SINCE 1936

<u>Product Category</u>	<u>Manufacturer</u>	<u>Discount Off of List</u>
Plasma Screens	Panasonic Pro	20%
	Pioneer	10%
	Eiki	10%
	Fujitsu	10%
	Sony	20%
Televisions	Sony	13%
	Panasonic Consumer	12%
	JVC	17%
	RCA	15%
	Zenith	15%
Data Monitors	Monovisions	10%
	Zenith	15%
	RCA/Pro-Scan	20%
	Net TV	10%
VCR's	Sony Pro	12%
	Sony Consumer	15%
	Panasonic Pro	15%
	Panasonic Consumer	12%
	JVC	15%
	Quasar	5%
	Sharp	15%
	Aiwa	10%
	RCA	15%
	Go-Video	15%
DVD	Sony	15%
	Pioneer	15%
	Panasonic	15%
TV/VCR Combo	Panasonic	5%
	Quasar	5%
Visual Presenters	Elmo	20%
	Samsung	20%
	Canon	20%
Projection Screens	Da-Lite	17%
	Draper	17%

<u>Product Category</u>	<u>Manufacturer</u>	<u>Discount Off of List</u>
Accessory Items	Extron	17%
	In-Line	17%
	Tec-Nec	12%
	Comprehensive Video	20%
	AMX	20%
	Chief	20%
	Progressive Marketing	20%
Whiteboards	Polyvision	12%
Overhead Projectors	Elmo	25%
	Eiki	25%
	Dukane	25%
	Da-Lite	20%
Slide Projectors	Kodak	20%
LCD Projectors	Mitsubishi	30%
	Sharp	33%
	Panasonic	25%
	Epson	32%
	Optima	35%
	Eiki	30%
	Boxlight	20%
	Dukane	20%
	Canon	20%
	Elmo	20%
	Infocus	30%
	Proxima	30%
	Toshiba	25%
Plasma Screens	Panasonic	20%
	Pioneer	10%
	Eiki	10%
	Fujitsu	10%
	Sony	20%
Data Monitors	Monovisions	10%
	Zenith	15%
	RCA/Pro-Scar	20%
	Net TV	10%

MULTIMEDIA FURNITURE

<u>Product Category</u>	<u>Manufacturer</u>	<u>Discount Off of List</u>
AV Carts	Bretford	20%
	Da-Lite	20%
	Luxor	20%
	H. Wilson	20%
TV Carts	Bretford	20%
	Custom Educational Furniture	20%
	Da-Lite	20%
	Luxor	20%
Instructor Console	H. Wilson	20%
	Da-Lite	20%
	Soundcraft	20%
	Winsted	20%
	Marshall	20%
	Luxor	20%
	Van San	20%
	KSI	15%
	Draper	20%
	Bretford	20%
TV Mounts	Smith Systems	20%
	Bretford	20%
	Peerless	20%
	Lucasey	20%
	H. Wilson	20%
	Luxor	20%

DIGITAL IMAGING PRODUCTS

Still Cameras	Sony	15%
	Panasonic	20%
	Canon	12%
	Epson	12%
Camcorders	Sony	10%
	Panasonic	14%
	Canon	12%

TELECONFERENCE & COMMUNICATION EQUIPMENT

<u>Product Category</u>	<u>Manufacturer</u>	<u>Discount Off of List</u>
	Polycom	10%

AUDIO AND SOUND SYSTEMS

Amplifiers & Receivers	Crown	27%
	TOA	35%
	Bogen	20%
	Sony	15%
	Pioneer	10%
Microphones	Yamaha	15%
	Shure	30%
	Audio-Technica	25%
	Telex	20%
	Crown	21%
Speakers	Sony	15%
	Electro-Voice	15%
	Anchor	20%
	JBL	15%
	Community	15%
	Anchor	20%
	Atlas/Soundolier	20%
	Pioneer	10%
	Sony	15%
	Quam	20%
CD Players & Cassettes	KSI	15%
	Sony	15%
	Pioneer	15%
	Denon	20%
	Aiwa	10%
	Tascam	20%
	Marantz	20%
	Eiki	25%

BROAD BAND

<u>Product Category</u>	<u>Manufacturer</u>	<u>Discount Off of List</u>
Modulators	Blonder Tongue	40%

Accessory items for above equipment priced as needed. Above prices do not include installation.

3. Information and pricing on available services, including installation, maintenance and rental. When necessary, Lee Hartman & Sons, Inc. will provide professional on-site consultation, system design, installation, service and maintenance on the audiovisual and multimedia products. Sometimes these services may be required in conjunction with the purchase of products from the Contractor and sometimes only the consulting services, system design, installation or service and maintenance may be required. Lee Hartman & Sons will provide professional on-site consultation, system design, installation, service and maintenance on audio-visual and multimedia equipment. Pricing for these services are listed:

Conjunction with equipment purchase:

- Consultation \$150.00 per hour
- System Design \$125.00 per hour
- Installation: \$95.00 per hour for a 2-man crew and service truck
- Service: On-site 1 technician \$85.00 per hour

Services provided with no equipment purchase:

- Consultation \$175.00 per hour
- System Design \$150.00 per hour per man
- Installation \$110.00 per hour for a 2 man crew and service truck
- Service on-site \$85.00 per hour
- Bench service \$55.00 per hour plus pick-up and delivery
- Maintenance
- On Site \$85.00 per hour

**LONG'S ELECTRONICS, INC.
ATTN: SPECIAL MARKETS DEPARTMENT
2630 5th AVENUE SOUTH
IRONDALE, AL 35210-1240**

FEDERAL IDENTIFICATION NUMBER

630412141

DUNS NUMBER

072113152

CATALOGS AND DISCOUNTS

5% discount off Long's Catalog 530, dated Fall 2002.

DELIVERY TIME

Product dependent. Call vendor for information.

MINIMUM ORDER

Free shipping on all orders over \$50.00.

INSIDE DELIVERY/DOCK DELIVERY

Inside delivery is provided by UPS delivery. Items delivered by motor freight are delivered to the dock. Inside delivery of motor freight items is available at an additional charge.

AMERICAN EXPRESS CORPORATE CARD IS ACCEPTED

ORDER PLACEMENT/INQUIRIES

ALL ORDERS MUST BE DIRECTED TO "SPECIAL MARKETS DEPARTMENT" AND BE MARKED WITH REFERENCE NUMBER: VA20020809-090.

Dana Askew

TELE: 800-633-4984

FAX: 877-633-4984

EMAIL: DAskew@longselectronics.com

INTERNET WEB SITE ADDRESS:

www.longselectronics.com

NICHOLAS P. PIPINO & ASSOCIATES, INC.
9159-A RED BRANCH ROAD
COLUMBIA, MD 21045

FEDERAL IDENTIFICATION NUMBER

522075478

DUNS NUMBER

074800269

CATALOGS AND DISCOUNTS

See attached discount listing (five pages).

DELIVERY TIME

Product dependant. Call vendor.

MINIMUM ORDER FOR DELIVERY WITHOUT FREIGHT CHARGES

\$100.00

(Orders under \$100.00 will be accepted, but freight charges will be added to invoice)

ORDER PLACEMENT/INQUIRIES

Stephen J. Pipino

TELE: 410-995-0041

FAX: 410-964-1191

EMAIL: AVMAN0567@AOL.COM

Nicholas P. Pipino & Associates, Inc.

Audio-Visual Sales and Service

9159-A Red Branch Road * Columbia, Maryland 21045

Washington (301) 596-3397 * Baltimore (410) 995-0041

Fax (410 964-1191)

August 16, 2002

Manufacturer#1 Benq, Inc. A variety of DLP Projectors for Small conference rooms to large Venues. All Benq Projectors backed by three year limited warranty with first year free replacement program. Specification sheets can be downloaded at www.benq.com

Projector A) Benq Model DS550 Palm Pro Series 5 Lbs DLP Projector, 1200 Ansi Lumens, SVGA and support up to 1280x1024, Zoom Lens, Digital Zoom, Digital Keystone, Carrying Case and Remote Control with wireless Mouse and Laser Pointer. (Commonwealth Cost \$1628.60 32% Discount off MSRP-\$2395.00)

Projector B) Benq Model DX550 Palm Pro Series 5 Lbs DLP Projector, 1200 Ansi Lumens, XGA and support up to 1280x1024, Zoom Lens, Digital Zoom, Digital Keystone, Carrying Case and Remote Control with wireless Mouse and Laser Pointer (Commonwealth Cost \$2376.60 32% Discount off MSRP-\$3495.00)

Projector C) Benq Model DS650 Professional Series 7Lbs DLP Projector, 1600 Ansi Lumens, SVGA and support up to 1280x1024, HDTV (YpbPr0,) PIP Optical Zoom Lens, Digital Zoom, Digital Keystone, Carrying Case and Remote Control. (Commonwealth Cost \$2172.60 32% Discount off MSRP-\$3195.00)

Projector D) Benq Model DX650 Professional Series 7Lbs DLP Projector, 1600 Ansi Lumens, XGA and support up to 1280x1024, HDTV (YpbPr0,) PIP Optical Zoom Lens, Digital Zoom, Digital Keystone, Carrying Case and Remote Control. (Commonwealth Cost \$2894.85 37% Discount off MSRP-\$4595.00)

Projector E) Benq Model DS660 Professional Series 7Lbs DLP Projector, 2000 Ansi Lumens, SVGA and support up to 1280x1024, HDTV (YpbPr0,) PIP Optical Zoom Lens, Digital Zoom, Digital Keystone, Carrying Case and Remote Control. (Commonwealth Cost \$2390.85 37% Discount off MSRP-\$3795.00)

Projector F) Benq Model DX660 Professional Series 7Lbs DLP Projector, 2000 Ansi Lumens, XGA and support up to 1280x1024, HDTV (YpbPr0,) PIP Optical Zoom Lens, Digital Zoom, Digital Keystone, Carrying Case and Remote Control. (Commonwealth Cost \$3396.60 32% Discount off MSRP-\$4995.00)

Manufacturer#2 Eiki International, Inc. A variety of LCD Projectors for Small conference rooms to large Venues. All Eiki Projectors are backed by a three year limited warranty. Specification sheets can be downloaded at www.Eiki.com

Projector A) Eiki Model LC-SM4 Mini Projector 6.18 Lbs 1000 Ansi Lumens, SVGA, Anti Keystone Image offset, plus digital Keystone correction, carry case included. (Commonwealth Cost \$2012.85 37% Discount off MSRP-\$3195.00)

Projector B) Eiki Model LC-NB3E Ultra Portable Notebook Projector 2000 Ansi Lumens, SVGA, Power Zoom and Focus Digital keystone correction Supports HDTV Input at 480i/p, 575i/p, 720p, 1035i, and 1080i, 3 Year* Projector Warranty! (Commonwealths Cost \$2497.50 50% Discount off MSRP-\$4995.00)

Projector C) Eiki Model LC-986 Boardroom Projector 3300 ANSI Lumens, at 90%_ uniformity, and a 550:1 contrast ratio 3 panel LCD imaging for rich, color saturated visuals. True XGA resolution, SXGA, XGA, SVGA, VGA and MAC compatible weighs only 17.5 lbs! Compact and easy to carry

and store Smart data compression/expansion, and video scaling Power zoom and focus. Power lens shift, Digital keystone correction, Wireless/wired remote with mouse and laser pointer. 7-power digital zoom. Accepts DVD & HDTV Component and Video, plus Composite, and S-Video Input. Displays both regular 4:3 and Wide screen 16:0 ratio video formats. Quiet operation: 37dBA. 3 Year* Projector Warranty! (Commonwealths Cost \$5397.00 40% discount off MSRP-\$8995.00)

Manufacturer#3 Chief Manufacturing, Inc. Chief is the leader in Presentation Support Systems. Located in Savage, MN, Chief designs, manufactures, markets, and distributes internationally a broad product line for the audio/visual/video presentation market. Products include LCD Projector ceiling mounts, wall mounts, electric lifts, carts, and stands. Plasma Display ceiling mounts, wall mounts, electric lifts, and carts. Chief also has a full accessory line for most installation applications. All Items can be viewed at www.chiefmfg.com Please call for pricing when you have selected a projector.

Manufacturer#4 Numonics Corporation manufactures a variety of interactive collaborative communications products for use in the education, training, presentation and conferencing markets. A Four-year Manufacturers Warranty backs all Boards. These Interactive Whiteboards can be viewed at www.Numonics.com

Board A) Numonics Model IPM 2000 Features...Hard, Durable, Reliable, Classroom Tough Surface 77" Diagonal Ideal Projection Surface - Works With Any Data Projector, Improve Audience Focus And Increase Retention Provides Real-Time Computer Control, 20 User Definable Soft Keys, Minimum of 1000 Lines per inch of Board Resolution, only four calibration points. (Commonwealths Cost \$1536.50 30% off MSRP-\$2195.00)

Board B) Numonics Model IPM 1000 all the same features of the IPM 2000 except with a 62" Diagonal. (Commonwealths Cost \$1466.50 30% Discount off MSRP-\$2095.00)

Manufacturer#5 Buhl Industries, Inc. A Large variety of Overhead Projectors and Opaque Projectors. Buhl is the most trusted name in overhead projection devices. All Buhl Products can be viewed at www.buhl-ind.com.

Overhead Projector A) Buhl model#90/14 ED Construction: Durable high impact structural foam. Finish: Scratch resistant textured plastic. Head Elevation: 30+ degrees Projection Area: 10"x10" Electrical: 110/VAC, 50/60 Hz, — wire heavy duty cord, cord storage, safety interlock switch, thermal fuse, front mounted on/off switch, UL/CSA approved. Cooling: Fan operated Focus: Rack and pinion Height: To stage 10", to top of head 28" Width: 12" Length: 12" (measurements at stage rim) Weight: 15 lbs. Shipping Weight: 18 lbs. Lens: F3.5 14" focal length, 12" available Lamps: EYB360 Watt (2,000 Lumens) Roll Attachment: Includes pre drilled holes for attachment vertically or horizontally. (Commonwealths Cost \$108.90 45% Discount off MSRP-\$198.00)

Overhead Projector B) Buhl Model 120 Superior Light Output - with exceptionally uniform distribution (3,200) lumens output, 360 Watt ENX Lamp. High Resolution Lens - 11.5" wide angle singlet, Closed Head. Contemporary Design - ergonomically styled - matte gray finish. Cooling - Whisper quiet fan keeps projector "cool to the touch" for prolonged periods of use. Light Weight - only 18 pounds - easy to carry and store. LCD Panel Compatible - Optically matched for exceptional performance with LCD panels. (Commonwealths Cost \$147.40 45% Discount off MSRP-\$268.00)

Overhead Projector C) Buhl Model 121 Same as the Buhl 120 only with a lamp changer device. (Commonwealths cost \$169.40 45% Discount off MSRP-\$308.00)

The Mark IV Opaque Projector Accepts any and all flat materials as well as 3 dimensional objects, without prior preparation. A unique gear driven elevating mechanism quietly and efficiently enables the user to raise the projector to the desired height. The legs are counter balanced and lock into position automatically. Side and rear mirrors of highly reflective, unbreakable Alzac front surface metal together with a front surface optical mirror combine to put the maximum amount of light on the screen.

Model #Mark IV 4006 Construction: All metal Finish: Power Coated, Environmentally Safe Two-Tone Grey Elevation: Safe, Positive gear driven locking legs. Elevation to 23 Deg

Aperture: (254 x 254mm), (10" x 10"). Electrical: 120V, 3-Wire heavy duty cord, 3 position switch (On/Cool/Off) UL and CSA Approved Cooling: Blower Cooled Size (Overall): (L520 x W440 x H530mm)(L20.5" x W13" x H21") Weight: (17.2 kg)(38 lbs.) Front Surface Mirror: Adjustable Focusing: Large knob control, slip-proof rack and pinion focusing gear system. Pointer: Built-in optical pointer, Top mounted control stick Lens: 457mm coated lens, 137mm diameter Lens Cap: Hinged metal, Permanently attached Lamps: 1000W (120V-DRB) Shipping Data: (54 lbs.) (24kg) (610 x 445 x 660mm) (24" x 17.5" x 25.5") (Commonwealths Cost 696.50 30% Discount off Msrp-\$995.00)

Mark# IV 4008 Construction: All metal Finish: Power Coated, Environmentally Safe Two-Tone Grey Elevation: Safe, Positive gear driven locking legs. Elevation to 23 Deg Aperture: (254 x 254mm), (10" x 10"). Electrical: 120V, 3-Wire heavy duty cord, 3 position switch (On/Cool/Off) UL and CSA Approved Cooling: Blower Cooled Size (Overall): (L520 x W440 x H530mm)(L20.5" x W13" x H21") Weight: (17.2 kg)(38 lbs.) Front Surface Mirror: Adjustable Focusing: Large knob control, slip-proof rack and pinion focusing gear system. Pointer: Built-in optical pointer, Top mounted control stick Lens: 457mm coated lens, 137mm diameter Lens Cap: Hinged metal, Permanently attached Lamps: 1000W (Commonwealth Cost \$628.60 30% discount off Msrp-\$898.00)

Manufacturer#6 Califone International, Inc. Classroom/Conference Room Cassette Recorders/CD Players, Multimedia Headsets, Computer Headsets, 2 Way Radios, Voice Savers, Portable Public Address Systems. All Califone products can be viewed at www.califone.com.

Califone Model 2395AV Dual cassette player/recorder CD player and AM/FM Radio (Commonwealths Cost \$113.10 35% Discount off Msrp-\$174.00)

Califone Model 2455AV Just what you need for a great music session. Create your program by recording CD to tape or tape to tape. Use the Performer to amplify your voice during the activity with the voice-over feature and wireless microphone connection. Voice-Over, Wireless microphone connection, Balance control for channel isolation, 2X counter for the cassette, Variable speed cassette player Remote Control for CD Player. (Commonwealth Cost \$209.95 35% Discount off Msrp-\$323.00)

Califone Cassette Recorder Model 1300AV Ideal for independent listening and home study, One headphone jack, and a built-in microphone 500 mw amplifier (Commonwealth cost \$33.00 45% discount off Msrp-\$60.00)

Califone Cassette Recorder Model 3432AV Perfect for small class presentations and language, literature and science study Built-in listening center with seven headphone jacks Tone control Three Watt amplifier (Commonwealth cost \$62.50 50% discount off Msrp-\$125.00)

Califone Cassette Recorder Model 5262AV Perfect for use in medium to large classrooms with 5 Watts of power Built-in listening center now with seven headphone jacks Switch able P.A. function allows you to play a cassette tape and speak on the microphone at the same time. (Commonwealth Cost \$72.05 45% Discount off Msrp-\$131.00)

Califone Cassette Recorder Model 5272AV Perfect for use in medium to large classrooms with 10 Watts of power Built-in listening center now with seven headphone jacks Switch able P.A. function allows you to play a cassette tape and speak on the microphone at the same time. (Commonwealth cost \$85.80 45% Discount off Msrp-\$156.00)

Califone Karaoke Machine Model 2595AV Multiple jacks allow you to plug in another audio device and separate speakers. Mix voice and music for professional sounding recordings, four microphone jacks, (two 1/4" and two balanced XLR) Dual cassette recorder and player, 2X counter for the cassette, Variable speed cassette player, Microphone included. (Commonwealth Cost \$404.60 32% Discount off Msrp-\$595.00)

Califone 2-Way UHF Radios. Communicate instantly with co-workers, friends or family with this lightweight, palm-fit radio transceiver. Range of up to two miles allows you to

coordinate your team or group on-site or in the field with the touch of a button. No expensive cellular charges and you can talk to your whole group at once.

Califone Model PFS-818 Lightweight transceiver great for home or work. Family Radio Service transceiver, Stay in contact with a range of up to 2 miles, Backlit, large, easy-to-read LCD display, Belt clip, Channel lock, 14 channels with 38 sub-codes Transmit and receive indicator, Hands-Free Operation Kit included, 3 "AAA" batteries (included)
(Commonwealth Cost \$64.55 Ea. 15% Discount off Msrp-\$75.95)

Califone Power Pro Portable Public Address Systems Simply remarkable volume and clarity! PowerPro portable public address presentation systems combine 60 continuous watts of power in convenient portable packages that include variable speed cassette recorder, wired or wireless microphones and a rechargeable battery. Choose the system that meets your needs or start with a PowerPro PA-500CR and add up to two wireless receivers when you need them. With the PowerPro Series and our full line of accessories, you create a "Plug and Play" portable P.A. system to fit your application and audience.

Califone Power Pro Model PA-501CR (See Califone Website to View www.califone.com)
(Commonwealth Cost \$1014.65 35% Discount off Msrp-\$1561.00)

Califone Power Pro Model PA-502-CR (See Califone Website to View www.califone.com)
(Commonwealth Cost \$1340.30 35% discount off MSRP-\$2062.00)

Califone Voice Saver: Ideal for small meetings, briefings, facility tours, and classroom instruction. This unit is self-contained and weighs eight ounces. Just plug in the microphone, clip the lightweight amplifier onto your belt and turn it on!

Califone Voice Saver Model PA-282AV 2-Watt amplifier, Weighs only 8 ounces Mic/Aux input (3.5mm), Separate Volume and Tone Controls. (Commonwealth Cost \$102.00 15% discount off Msrp-\$120.00)

Manufacturer#7 Da-Lite Screen Company, Inc. Projection Screens and Presentation Products. All products and specification sheets can be viewed at www.da-lite.com

Da-Lite wall screen model Classrite 60"x60" M/W Fabric (Commonwealths cost \$35.40 41% Discount off Msrp-\$60.00)

Da-Lite Wall Screen model Classrite 70"x70" M/W Fabric (Commonwealth cost \$44.20 35% discount off Msrp-\$68.00)

Da-Lite Auditorium Screen Model C 10'x10' M/W Fabric(Non-Motorized)(Commonwealth cost \$400.40 30% discount off Msrp-\$572.00)

Da-Lite Auditorium Screen Model C 12'x12' M/W Fabric (Non-Motorized)(Commonwealth cost \$481.60 30% Discount off Msrp-\$688.00)

Da-Lite Auditorim Screen Model Cosmopolitan Electrol 10'x10' M/W Fabric (Motorized)
(Commonwealth Cost \$882.09 19% discount off Msrp-\$1089.00)

Da-lite Auditorium Screen Model Cosmopolitan Electrol 12'x12' M/W Fabric (Motorized)
(Commonwealth Cost \$962.40 20% discount off Msrp-\$1203.00)

Manufacturer#8 Advance/Da-Lite Da-Lite's Carts and Stands give the lasting performance and quality you expect. Select from convenient pre-assembled or ready-to-assemble carts and stands. All are designed to take the rigors of heavy use for years to come. You'll also appreciate the attention to safety with no-slip pads, one-half inch safety lips and no sharp edges. Carts are standard with aircraft quality 4" casters and o-rings for smooth, quiet operation and with a powder coated finish. Da-Lite offers a wide selection of models to choose from including television and monitor carts, video cabinets, projection cabinets and stands. All Carts and stand can be viewed at www.da-lite.com
AV2 model carts provide an 18" x 24" top. Pre-assembled for convenience and robotic arc welded for added strength.

Pixmobile Fully Arc Welded with 18x24" shelf for Overhead Projectors or up 20" TV's

Pixmobile model AV2-34E-5 (Commonwealth Cost \$77.85 55% Discount off Msrp-\$173.00)

Pixmobile model AV2-42E-5 (Commonwealth Cost \$81.00 55% Discount off Msrp-\$180.00)

AV6 model carts provide a 25" x 30" top shelf to easily move up to 29" TV Monitors. Pre-assembled for convenience and robotic arc welded for added strength.

Pixmobile AV6-48#-5 (Commonwealth Cost \$148.20 35% Discount off Msrp-\$228.00)

Pixmate Overhead Projector Cart with 20"x20 1/2 Projector well.

Pixmate model PMOH-29E (Commonwealth cost \$108.60 40% discount off Msrp-\$181.00)

Advance LCD Projector Stands: Stand master I and II. The height of both the upper and lower shelves of the Stand Master I can be adjusted simply and safely with the gas pneumatic spring system. The Stand Master II is height adjustable in a continuous movement using a crank. Both Stand Masters feature two sturdy 5" wheels for easy pulling and moving from location to location.

Advance Model Stand master I (Commonwealths cost \$257.52 45% Discount off Msrp-\$444.00)

Advance Model Stand master II (Commonwealths cost \$399.30 45% Discount off Msrp-726.00)

**PLUS VISION CORPORATION OF AMERICA
9610 SW SUNSHINE COURT, SUITE 800
BEAVERTON, OR 97005**

FEDERAL IDENTIFICATION NUMBER

931177584

DUNS NUMBER

956821177

DISCOUNTS

See attached two pages of product listings and prices.

MINIMUM ORDER FOR DELIVERY WITHOUT FREIGHT CHARGES

No minimum order for credit card orders.

\$50.00 minimum for purchase orders.

DELIVERY TIME

Ten (10) calendar days after receipt of order.

AMERICAN EXPRESS CORPORATE CARD IS ACCEPTED

ORDER PLACEMENT/INQUIRIES

Annette Hoffman, Regional Account Executive

9610 SW Sunshine Court, Suite 800

Beaverton, OR 97005

TELE: 800-211-9001, ext. 732

FAX: 503-748-8767

EMAIL: ahoffman@plus-america.com

INTERNET WEB SITE ADDRESS:

www.buyplusdirect.com

WARRANTY:

Projectors: Three-years parts and labor

Copyboards: One-year parts, 90 days labor

The PLUS Group

PLUS Vision Corp. of America

DLP PROJECTORS

Product Name	Description	List Price	VA Price
U2-817	SVGA, 1500 Lumens, 5Lbs, Zoom	\$ 2,495.00	\$1,875.00
U2-X1130	XGA, 1300 Lumens, 5Lbs, Zoom	\$ 4,195.00	\$2,475.00
U2-1200	XGA, 2000 Lumens, 5Lbs, Zoom	\$ 5,995.00	\$3,075.00
U3-810W	SVGA, 1000 Lumens (2200 BrightMode), 3Lbs	\$ 2,195.00	\$1,545.00
U3-810WZ	SVGA, 1000 Lumens (2200 BrightMode), 3Lbs, Zoom	\$ 2,395.00	\$1,675.00
U3-1100WZ	XGA, 1000 Lumens (2200 BrightMode), 3Lbs, Zoom	\$ 3,595.00	\$2,375.00
U4-111	SVGA, 1200 Lumens, 3.5Lbs	\$ 2,295.00	\$1,675.00
U4-112	SVGA, 1200 Lumens, 3.5Lbs, Zoom	\$ 2,495.00	\$1,875.00
U4-131	XGA, 1500 Lumens, 3.5Lbs	\$ 3,495.00	\$2,175.00
U4-136	XGA, 1500 Lumens, 3.5Lbs, Zoom, Memory card	\$ 3,695.00	\$2,475.00
V-807	SVGA, 800 Lumens, 2Lbs	\$ 2,195.00	\$1,595.00
V-1080	XGA, 800 Lumens, 2Lbs	\$ 3,195.00	\$1,895.00
V-1100	XGA, 1000 Lumens, 2Lbs	\$ 3,395.00	\$2,275.00

PORTABLE SCREENS

87063	100" Floor Standing	\$ 599.00	\$539.10
83316	80" Floor Standing	\$ 499.00	\$449.10
83315	60" Floor Standing	\$ 389.99	\$350.99
84188	50" Tabletop	\$ 299.99	\$269.99
84187	40" Tabletop	\$ 259.99	\$233.99

COPYBOARDS

BF-030S-ST	With stand, two 36"x51" writing panels	\$ 1,495.00	\$1,093.00
BF-030S-W	Wall mount, two 36"x51" writing panels	\$ 1,295.00	\$994.00
BF-030W-ST	With stand, two 36"x71" writing panels	\$ 1,995.00	\$1,471.00
BF-030W-W	Wall mount, two 36"x71" writing panels	\$ 1,795.00	\$1,378.00
BF-030PC	With stand, two 36"x51" writing panels, to PC	\$ 2,395.00	\$1,749.00
BF-035	With stand, four 36"x51" writing panels, one screen	\$ 2,595.00	\$1,895.00
BF-040SPP	With stand, two 36"x51" writing panels	\$ 1,895.00	\$1,397.00
BF-040WPP	With stand, two 36"x71" writing panels	\$ 2,295.00	\$1,762.00
BF-040SCP	With stand, two 36"x51" writing panels, color	\$ 2,295.00	\$1,692.00
BF-040WCP	With stand, two 36"x71" writing panels, color	\$ 2,595.00	\$1,992.00
BF-060	With stand, two 35.4"x24" writing panels	\$ 1,345.00	\$990.00

The PLUS Group

PLUS Vision Corp. of America

Product Name	Description	List Price	VA Price
RENTAL PROJECTORS		Per Day	Per Day
U2-X2000	XGA, 2000 Lumens, 5.6Lbs, Zoom	\$ 199.00	\$179.10
U2-X1130	XGA, 1300 Lumens, 5.6Lbs, Zoom	\$ 159.00	\$143.10
U3-1100WZ	XGA, 1000 Lumens (2200 BrightMode), 3Lbs, Zoom	\$ 139.00	\$125.10
U3-810WZ	SVGA, 1000 Lumens (2200 BrightMode), 3Lbs, Zoom	\$ 129.00	\$116.10
V-807	SVGA, 800 Lumens, 2Lbs	\$ 99.00	\$89.10

VA Purchasing Agreement # 8801101-30PA

**STREET & CO AUDIO VISUAL
3817 GASKINS ROAD
RICHMOND, VA 23233**

FEDERAL IDENTIFICATION NUMBER

541925810

DUNS NUMBER

073374501

DISCOUNTS/CATALOGS

Any Goods or Services Minimum of 20% Off Manufacturer's Suggested Retail

MINIMUM ORDER FOR DELIVERY WITHOUT FREIGHT CHARGES

No minimum order requirement.

DELIVERY TIME

Stock to 30 days after receipt of order.

AMERICAN EXPRESS CORORATE CARD IS ACCEPTED Visa and Master Card

PAYMENT TERMS

Net 30 days

ORDER PLACEMENT/INQUIRIES

Andy Pitts

3817 Gaskins Road

Richmond, VA 23233

TELE: 800-480-9204 or 804-747-7780

FAX: 804-747-7112

EMAIL: apitts@streetandco.com

INTERNET WEB SITE ADDRESS:

www.streetandco.com

TROXELL COMMUNICATIONS, INC.
700 E. MAIN STREET, SUITE 1600
RICHMOND, VA 23219

FEDERAL IDENTIFICATION NUMBER

860716114

DUNS NUMBER

073553331

DISCOUNTS/CATALOGS

See attached list of manufacturers and discounts off of Manufacturer's Suggested Retail Price. The discounts off retail prices range from 2-50%. Discounts will apply to any A/V manufacturer's paper or on-line catalog with list prices. Troxell Communications has a Promotional Catalog, both on paper and on-line which already has the 2-50% discount on the products and packages featured in the catalog. Installation costs are determined on a case-by-case basis: contact Barbara Schechter for information.

MINIMUM ORDER FOR DELIVERY WITHOUT FREIGHT CHARGES

No minimum order requirement.

DELIVERY TIME

Stock to 30 days after receipt of order.

AMERICAN EXPRESS CORORATE CARD IS ACCEPTED

PAYMENT TERMS

Net 30 days

ORDER PLACEMENT/INQUIRIES

Barbara Schechter, Virginia Branch Manager
700 E. Main Street, Suite 1600
Richmond, VA 23219
TELE: 800-578-8858 or 804-795-4257
FAX: 800-589-5939 or 804-795-4259
EMAIL: barbara.schechter@trox.com

INTERNET WEB SITE ADDRESS:

www.trox.com

RETURN POLICY:

If product is shipped incorrectly or recommended inappropriately by Troxell Communications, Troxell will have product picked up by UPS or Freight. If the customer has ordered product incorrectly, the customer is responsible to have product returned to Troxell Communications or to vendor's location. Some products are subject to a 25% restock charge.

TROXELL

COMMUNICATIONS, INC.

Audio • Video • Sales • Design • Service • Installation
4830 S. 38th Street
Phoenix, AZ 85040

CORPORATE HEADQUARTERS

602.437.7240 FAX 602.437.7265
800.352.7912 FAX 800.752.1299
www.trox.com

ATTACHMENT #1

% Off Manufacturer's Suggested Retail Price by Manufacturer			
% OFF MSRP	Manufacturer	% OFF MSRP	Manufacturer
28	3M	20	Lowel Light
25	3m LCD projectors	35	Luxor
10	3M Accessories	10	Luxor Accessories
20	Amplivox	21	Mackie
20	AMX	21	Marantz
25	Anchor	15	Marshall
15	Anvil	10	Maxell
35	Apollo	20	Matthews
10	Apollo Accessories	20	Middle Atlantic
20	Atlas Sounddollar	20	Mitsubishi Consumer (Excluding TV's)
20	Audio-Technica	5	Mitsubishi Consumer TV's
15	Averkey	35	Mitsubishi Presentation (LCD Projectors/Plasma)
15	Azden	10	Mitsubishi Accessories
20	BEI	21	NetTV
20	BenQ LCD Projectors	15	O'Connor
15	Blonder Tongue	20	Oklahoma Sound
20	Bogen Photo	10	Olympus
25	Bogen Sound	5	Panasonic Consumer (Excluding TV's)
30	Breford Carts, Manual Screens, & Acces	2	Panasonic Consumer TV
20	Breford Electric Screens	15	Panasonic Industrial/Professional/Broadcast/Plasma
10	Breford Accessories	15	Panasonic Security Group
17	Buhl	10	Panasonic Accessories
25	Callione	25	Peerless
20	Canon	7	Pelco
10	Canon Accessories	20	Philips ITV / Plasma
15	Chief	30	Philips LCD
15	Cool Lux	10	Philips Accessories
15	Crestron	20	Pioneer (Laserdisk/Plasma/DVD)
20	Crown	15	Premier
25	Da-Lite Screens	12	Quickset
30	Da-lite Advance Carts	20	Raynox
10	Da-Lite Accessories	20	RCA Consumer (Excluding TV's)
15	DBL-Electronic Accessories	5	RCA Consumer TV's
25	Draper	15	Sabine
10	Draper Accessories	15	Samson
30	Dukane	15	Samsung Consumer (Excluding TV's)
10	Dukane Accessories	5	Samsung TV's
15	ElectroVoice	35	Sanyo LCD Projectors
27	Elmo	10	Sanyo LCD Projector Accessories
10	Elmo Accessories	15	Sennheiser
50	Empire	30	Shure
15	Extron	10	Shure Accessories
15	Fender	20	Sony Consumer
15	Focus Enhancements	15	Sony Industrial / Broadcast
20	General Electric (Excluding TV's)	25	Sony LCD Projectors / Plasma
5	General Electric TV's	10	Sony Accessories
15	Gentner	20	Sound Craft
15	Go Video	15	SoundAdvance
15	Gyratlon	20	Telex
20	Hamilton	25	TOA
35	Hitachi (LCD Projectors/Plasma)	25	Ultrak
10	Hitachi Accessories	15	Van San
20	Hitachi Starboard & Star Panel	20	Velbon
15	Intelix	28	Video Labs
15	Inline	15	Videotek
15	Interlink	15	Wheelit, Inc
20	JBL	27	Williams Sound
15	Jelco	35	H. Wilson Company
20	JVC Consumer (Excluding TV's)	10	Winsted
5	JVC Consumer TV's	10	Yamaha Professional Sound
15	JVC Professional (Excluding TV's)	27	Yokogawa Presentation
5	JVC Professional TV's	10	Yokogawa Presentation Accessories
25	Kodak		

Commonwealth of VA 2002 % off Bld.xls

OFFICES NATIONWIDE CALL 800-578-8858 TO BE CONNECTED TO THE OFFICE SERVING YOU.
www.trox.com

TROXELL

COMMUNICATIONS, INC.

Audio • Video • Sales • Design • Service • Installation
4830 S. 38th Street
Phoenix, AZ 85040

CORPORATE HEADQUARTERS

602.437.7240 FAX 602.437.7265
800.352.7912 FAX 800.752.1299

ATTACHMENT #2

Troxell Communications, Inc. Partial Line Card

3M Visual Systems	ECHOlub	Megapower	Scan Do
Acme Lite Mfg.	Electro-Voice	Middle Atlantic	Seal
ADS	ELMO	Miller Fluid Heads	Sennheiser
Advance	Empire Scientific	Mind Path	Sharp Consumer
AKG Acoustics	ESE	Minolta	Shure
Ambico	Extron	Mitsubishi LCD	Sigma
American Dynamics	Eye Com	Mitsubishi Consumer	Sirtage
Amplivox	Fanon	Motorola	Slik
AMX/Panja	FAST Electronic	MPC	Smith Systems
Anchor Audio	Fast Forward Video	MTX Soundcraftsmen	Smith Victor
Anthro Furniture	FEC	Nady	Sony Consumer
Anvil Case	Feral Industries	NEC	Sony Broadcast
Apollo	Fiberbilt Cases	Neumade	Sound Advance Systems
Audiotronics	Franklin Electronic	Nova Systems	Sound Craft
Artograph Inc.	FSR, Inc	O'Connor	Southern Precision
Atlas/Soundolier	Fujinon	Oklahoma Sound	Instruments
Audio-technica.	Fujitsu	Olympus	Steadicam Jr.
Avcom	Furman Sound	Omni mount	Stentofon
Azden	Future Video	Panasonic Professional	Stewart Filmscreen
Banner American	GAVI	Panasonic CCTV	Stantron
BCD Associates	Gentner	Panasonic Consumer	Strong International
Bencher	Glidecam	Paso	Symetrix
Benjamin	Go Video	Peerless Industries	Tamrac
Beseler Co.	H. Wilson Co	Pelco	Tascam
Beyer Dynamic	Hitachi	Pentax	Tech Electronics
Biamp Systems	Hotronic Inc	Philips Consumer	Technical Necessities
Black Box Corp.	Hamilton Electronics	Philips Professional	Technics
Blonder-Tongue	InFocus Systems	Pioneer Industrial	Tekskil Industries
Boeckeler Instruments	Inline	Pivotelli	Telex
Bogen Photo	Javelin	Plus Corp	Tiffen
Bogen Sound	JBL Consumer	Polaroid Corp	TOA
Bretford	JBL Professional	Porta-Brace	Toyo Optics
Brooks Electronics	JVC Consumer	Power R	Ultimate Support
Buhl Optical	JVC Professional	Prime Image	Ultrak
Buhl	Knox Video Products	Pro Four	University Sound
Bushnell	Koss	Progressive Marketing	VanSan
Califone	Eastman Kodak	Proxima	Vantage Point
Calzone Case	Konica	QTV	Velbon
Canare Cable	Labelon	Quartet Ovonics	Vicon
Canon	Laminex	Quasar	Video Accessory Corp.
Casio	LaserLyte	Quickset	Videolabs
Century Precision	Leightronix	R-Columbia	Videolarm
Channel One Lighting	Light Speed	Radio Design Labs	Videonics
Chief Manufacturing	Technologies	Rainbow Lenses	Videotek
Comprehensive Video	Listec	Raynox	Visu-flex
Cool-Lux	Littlite	RCA Commercial	Vivitar
Covid	Lowel-Ligh	RCA/Thompson	Wheelit
Crestron	Lucasey Mfg	Sabine	Whirlwind
Crown International	Luxor Corp	Samson Technologies	Wiko
Da-Lite	Mackie	Samsung	Williams Sound
Digitech	Magnavox	Sanford	Winsted
DOD	Marantz	Sanyo Business	Yamaha
Draper	Marshall Furniture	Products	Yashica
Dukane	Maxell	Sanyo LCD	ZBag

Arizona Phoenix, Tucson California Fresno, Los Angeles, Oakland, Orange County, Riverside, Sacramento, San Bernardino, San Diego,
San Jose, Ventura Colorado • Georgia • Illinois • Louisiana Baton Rouge, New Orleans Missouri • Minnesota • Nevada • New Jersey
New Mexico • Oregon • Pennsylvania • Tennessee • Texas Corpus Christi, Dallas, Ft. Worth, Houston Utah • Washington

VIRGINIA INTEGRATED COMMUNICATION
5361 CLEVELAND STREET
VIRGINIA BEACH, VA 23462

FEDERAL IDENTIFICATION NUMBER

54-2049304

DUNS NUMBER

048035872

DISCOUNTS

See attached two pages of products listing and prices.

MINIMUM ORDER FOR DELIVERY WITHOUT FREIGHT CHARGES

\$45.00

DELIVERY TIME

30 DAYS ARO

CREDIT CARDS ACCEPTED

Visa, Master Card, Bank Debit Cards

ORDER PLACEMENTS

Dennis Schliske

757-490-7777

Toll Free 866-448-4266

Fax 757-499-3394

E-mail dschliske@vicom-corp.com

INTERNET WEB SITE

WWW.VICOM-CORP.COM